



Romania, October 2014

## Letter of reference

Mr. Hans Christoph Bollinger had a significant contribution regarding the revisal of our company's marketing strategies, especially the ones concerning the approach towards the external market, particularly Germany and Austria.

His much appreciated assistance aided us in the overview of the company, thus helping the improvement of the targeted departments. In addition to his engagement in elaborating plans of action, Mr. Bollinger was also eagerly involved in the company's day-to-day activity. Furthermore, his familiarity with German technical terms was beneficial to the improvement of our website.

Due to the fact that he was involved in the development of a long-time strategy regarding the approach of the international market, our company will be able to benefit from his help long after his departure. Moreover, having the possibility of personally meeting some of our clients in the proximity of his residence in Germany, he was able to sort out some of the misunderstandings. He also provided us with precious guidance concerning the increase of competitiveness and income by reevaluating the sales figures and order log.

In conclusion, we are very satisfied with our collaboration with Mr. Bollinger and we confidently recommend him. He is not only a valuable businessman, but also a great financial advisor and always willing to take time to discuss with the employees.

Regards,  
Istvan Hutton

